

REMUNERATION POLICY FOR THE BOARD OF DIRECTORS AND THE EXECUTIVE BOARD OF PENNEO A/S

1. Introduction

1.1 This policy has been prepared in accordance with the principles of sections 139 and 139a of the Danish Companies Act and provides the framework for the remuneration of the Board of Directors and the Executive Board of PENNEO A/S (the "Company").

1.2 The Executive Board means executives registered with the Danish Business Authority as members of the Executive Board.

1.3 The policy has been considered and approved at the Company's general meeting on 29 March 2023.

1.4 The purpose of the remuneration policy is to ensure that the Company's Executive Board has a common interest with its shareholders and to attract and retain expertise at the Board of Directors and at the Executive Board level. Furthermore, the remuneration policy shall ensure that the remuneration of the Executive Board is in line with the remuneration paid to Executive Board members in similar companies. The remuneration shall support the long-term interests, strategy, and sustainability of the Company.

2. Remuneration to the Board of Directors

2.1 All members of the Board of Directors receive a fixed annual base fee.

2.2 The Chair can receive a fee of up to 250% of the base fee.

2.3 In case the Board of Directors decides to establish one or more board committees, the board members with a seat in a board committee will be entitled to receive an extra fee for work conducted in relation hereto. Members of a board committee will be entitled to receive an extra fee of up to 30 % of the board member's annual base fee. The Chair of a board committee will be entitled to receive an extra fee of up to 60% of the board member's annual base fee.

2.4 The Company pays all reasonable travel- and accommodation costs related to board meetings.

2.5 In order to ensure alignment of interests between the Board of Directors and the Company's shareholders, and to ensure that the Company's short and long-term goals are met, members of the Board of Directors will, in addition to the annual base fee, receive a share-based remuneration



in the form of warrants in the Company. The value of the annual grant of warrants to a member of the Board of Directors may represent a value of up to 10% of the board members' annual base fee.

2.6 The value of the warrants is calculated using the Black-Scholes model.

2.7 Granted warrants provides a right, but not an obligation, to subscribe for shares in the Company at an exercise price per share not less than the market price, equivalent to the average of the share price for the five trading days prior to the date of the grant. The warrants vest with 1/3 every year during a period of 3 years, and shall be exercised no later than 6 years after the grant. All granted warrants (whether vested or not) will lapse immediately without further notice or compensation if the board member is dismissed by the Company due to the board members' gross misconduct of the position as member of the Board of Directors. In other cases of termination, all non-vested warrants shall lapse immediately without further notice or compensation. In case of a take-over, non-vested warrants will vest immediately.

2.8 The members of the Board of Directors are elected for a year at a time at the annual general meeting.

2.9 The remuneration of the Board of Directors is approved at the annual general meeting for the previous financial year. Proposal for remuneration for the current year will be presented at the annual general meeting.

3. Remuneration to the Executive Board

3.1 The remuneration of the Executive Board is determined by the Board of Directors in line with the remuneration policy approved at the annual general meeting.

3.2 For the purpose of ensuring a balanced remuneration reflecting the Company's current stage of development and position, whilst at the same time ensuring an adequate competitive remuneration to retain members of the Executive Board, the total remuneration of the Executive Board consists of: (i) a fixed base salary, (ii) a potential cash bonus, (iii) a potential share-based remuneration in the form of warrants and (iv) other usual benefits.

3.3 Fixed salary

3.3.1 The base salary will be agreed annually between the Executive Board and the Board of Directors.



3.3.2 No pension contributions are made by the Company. Consequently, members of the Executive Board will make their own pension payments.

3.3.3 Work-related benefits such as internet and mobile phones are made available to the Executive Board.

3.4 Variable remuneration

3.4.1 The remuneration of the Executive Board is determined in order to ensure alignment of interests between the Executive Board and the Company's shareholders, and to ensure that the Company's short and long-term goals are met. The variable remuneration may comprise of shares, share options and warrants, as well as non-share-based bonus agreements – both ongoing and one-off/event-based.

3.4.2 Variable remuneration will be offered to the Executive Board in order to encourage common goals for the Executive Board and the shareholders and promote the Company's business strategy. In addition, the Executive Board's historic and expected performance, motivation and retention and the general development of the Company can be taken into consideration.

3.5 Short-term cash bonus

3.5.1 A cash bonus will be granted annually or semi-annually and is contingent on the achievement of set financial and non-financial targets for the Company and/or personal objectives of the individual member of the Executive Board. The financial targets can be linked to ARR, revenue, EBITDA margin, annual result, cash flow, or similar. The non-financial objectives can be linked to customer satisfaction, employee satisfaction, compliance, strategic milestones or similar ESG-related targets.

3.5.2 Upon expiration of a bonus period the Board of Directors will evaluate the achievement of the financial- and nonfinancial targets based on the Company's audited accounts and relevant internal measures. The evaluation will depend on the specific target.

3.5.3 The amount of the bonus depends on the degree to which the set targets and/or objectives are achieved. Members of the Executive Board can receive a bonus per year of up to 30% of their fixed annual salary.

3.5.4 The Board of Directors may - in addition to the abovementioned short-term cash bonus - decide to grant the individual member of the Executive Board full discretionary bonus to reward exceptional achievements or events. The extraordinary bonus is maximized at 30% of the fixed



annual salary.

3.6 Long-term share based remuneration

3.6.1 In order to ensure alignment of interests between the Executive Board and the Company's shareholders, and to ensure that the Company's short and long-term goals are met, members of the Executive Board will, in addition to the annual base fee, receive a share-based remuneration in the form of warrants in the Company. The value of the annual grant to a member of the Executive Board according to the Company's long-term share based incentive programs may represent a value of up to 10% of the Executive Board members' annual salary. This program also applies to a group of other key managers outside the Executive Board.

3.6.2 The value of the warrants is calculated using the Black-Scholes model.

3.6.3 Granted warrants provides a right, but not an obligation, to subscribe for shares in the Company at an exercise price per share not less than the market price, equivalent to the average of the share price for the five trading days prior to the date of the grant. The warrants vest with 1/3 every year during a period of 3 years, and shall be exercised no later than 6 years after the grant. All granted warrants (whether vested or not) will lapse immediately without further notice or compensation if the board member is dismissed by the Company due to the board members' gross misconduct of the position as member of the Board of Directors. In other cases of termination, all non-vested warrants shall lapse immediately without further notice or compensation. In case of a take-over, non-vested warrants will vest immediately.

3.7 The Board of Directors seek to maintain a balance of the level of remuneration between the Executive Board and the employees by taking into consideration the remuneration in comparable companies and the responsibilities and tasks of the Executive Board compared to the other employees of the Company (CEO-pay-ratio). In addition the Board of Directors seek to establish competitive remuneration for all employees of the company.

3.8 The terms of employment for the Executive Board are aligned with the terms for Executive Board members in comparable companies. The notice for termination is 12 months for the Company and 6 months for the executive.

3.9 If the Company terminates a member of the Executive Board and the termination is not caused by breach of the employment terms on the part of the member, the member will be entitled to be released from his duties 6 months after the date on which termination notice is served and receive payment during the entire term of notice even if the member may have found

other employment, other remunerated income or receive pension. Salary from other employment will be offset against the member's salary payments from the Company during the release period.

4. Claw back

4.1 From 2022 and forward all agreements on variable remuneration, stipulate that the Company reserves the right to claw back any variable remuneration if the variable remuneration is based on incorrect information, calculation errors or gross misconduct on the part of a member of the Board of Directors or an Executive Board member. Similarly, it can be stipulated that non-vested or non-exercised warrants will lapse.

5. Deviations from the remuneration policy

5.1 In extraordinary circumstances the Board of Directors may on a discretionary basis decide to award extraordinary remuneration – for example sign-on bonus, retention bonus, payment of relocation costs or severance payment – if deemed to promote the long-term interests of the Company. The extraordinary remuneration can be cash based or share based remuneration. A decision to award extraordinary remuneration does not constitute a deviation from the remuneration policy. Furthermore the Board of Directors may make temporary deviations from the remuneration components of the Board of Directors and the relative proportion of the remuneration components of the Board of Directors and the Executive Board, respectively, changes to the maximum value of short-term incentives, changes to the long-term share based program, including maximum value and duration of the program.

5.2 Deviations shall be discussed and approved by the Board of Directors.

5.3 The remuneration report shall include a description of any deviations that have been effectuated during the past financial year along with an explanation of the reasons behind such deviations.

6. Procedure for adoption and conflicts of interest

6.1 This remuneration policy is prepared and approved by the Company's Board of Directors. The policy must be reviewed continually, but every fourth year as a minimum.

6.2 The remuneration policy shall be approved at the Company's general meeting every year.

6.3 According to the Board of Directors no conflict of interests exist as the remuneration policy and all material changes must be approved by the general meeting. Remuneration to the members of the Board of Directors is approved annually at the general meeting. The Board of



Directors determines and approves the remuneration to members of the Executive Board within the framework of the remuneration policy.

7. Approval and publication

7.1 On 29 March 2023 the remuneration policy was approved at the Company's annual general meeting with the required majority.

7.2 Upon approval by the general meeting the remuneration policy will be available at the Company's website: https://penneo.com/